

# SBA LOAN APPLICATION BUSINESS PROFILE

Please complete all requested information. Use additional pages if necessary or attach additional relevant information as separate exhibits.

Applicant Business Name

Nature of Business

Outlook for Business

How will this loan benefit your company?

Will funding this loan create new employment opportunities?  No  Yes If yes, state how.

Customer profile: What are the primary markets who use your products?

List key customers

List geographic sales areas

List major competitors

List major suppliers

Future Plans What is your growth strategy? (Rapid (>10%), moderate, or maintain market position.)

What are the impediments that may impact your success?

Major Past Accomplishments: How does your business differ from the competition? What are your competitive advantages?

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Marketing Analysis & Strategy: What are your promotional, pricing, and distribution strategies?

**Number of Employees** at your business and including subsidiaries and affiliates

	Business	Affiliates or Subsidiaries
At time of application		
If loan is approved		
Totals		

**Key Contacts, Vendors or Partners**

Accountant Name	Phone
Attorney Name	Phone
Business Insurance Agent Name	Phone
Residential Insurance Agent Name	Phone
Certified Development Corporation Name	Phone
Real Estate Agent Name	Phone

**Please answer the following questions.**

Have you or any officer of your company ever been involved in bankruptcy or insolvency proceedings or defaulted on any debts? (If yes, please provide details.)	<input type="checkbox"/> Yes <input type="checkbox"/> No
Do you or your spouse or any member of your household, or anyone who owns, manages, or directs your business or their spouses or members of their households work for the Small Business Administration, Small Business Advisory Council, SCORE, ACE, any Federal Agency, or the participating lender? If yes, please provide the name and address of the person and the office where employed.	<input type="checkbox"/> Yes <input type="checkbox"/> No
Do you buy from, sell to, or use the services of any concern in which someone in your company has a significant financial interest? If yes, please provide details.	<input type="checkbox"/> Yes <input type="checkbox"/> No

Use this space to provide additional information on any of the questions to which you responded "Yes."

*BY SIGNING BELOW, I hereby certify that all information I have provided on this form or in connection herewith is true, correct, and complete.*

Signature	Printed Name	Date
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