

Kirk Monroe

Executive Vice President

Vectra Bank Colorado

Kirk Monroe is responsible for managing the Wholesale Banking group at Vectra Bank Colorado. As such, it is his job to integrate high-revenue units of Corporate Real Estate, Corporate Banking, Specialty Banking, Municipal Financing, Deposit Banking, Private Banking and Cash/Treasury Management to provide a synergistic array of bank products and to facilitate relationship banking.

“I think it’s important to remember that behind each transaction, no matter how much revenue is being generated, there are real people who are affected,” said Monroe. “We are working to provide a cohesive array of banking products to fit the needs of our customers. It is important to remember that each transaction is unique and affects individuals differently. We must always strive to keep their best interests in mind.”

Monroe has an extensive background in real estate, with 14 years of experience helping finance corporate real estate transactions. He has served as a senior vice president for Vectra Bank for the past decade, booking \$2 billion in commercial real estate loans and advising on another \$2 billion in real estate products.

Additionally, he manages the Corporate Real Estate Division within Vectra Bank. Today, this enterprise employs 14 staff members who manage a \$600 million portfolio. He also serves on the bank’s Senior Loan Committee and is a member of the bank’s Board of Directors.

Monroe earned a master’s degree in international business from the Thunderbird School of Global Management. He currently volunteers with the Urban Land Institute in Colorado. Previously, he served on the executive council for the Phoenix chapter of the National Association of Industrial & Office Properties.

Monroe and his wife of 12 years, Michelle, have three children: Connor, 8; Dylan, 6; and Kendall, 4. To preserve the future for children, Monroe actively supports community organizations and once served as a member of the executive council of the Phoenix Boys and Girls Club.

An avid Colorado Avalanche fan, Monroe makes time for attending games, as well as snow skiing, water skiing, golf, hiking, running, fishing and travel.